

Date of issue:	20 December 2011	Key:	
Intended execution:	n/a - no change	Red	Reduction in allocation
Valid to:		Blue	Increase in allocation

P-Solve Market Views:

* Through 2011, we became more defensive in light of a number of perceived downward threats. In main, these are the level of global debt, concerns over sovereign risk in the Eurozone, and sluggish economic growth.

* Not unexpected, we saw risk assets sell off through the third quarter of 2011 – particularly equity and higher yielding credit. We do not believe that this was due to any particular event, but rather the market reacting to increasing concerns over global growth and sovereign risk.

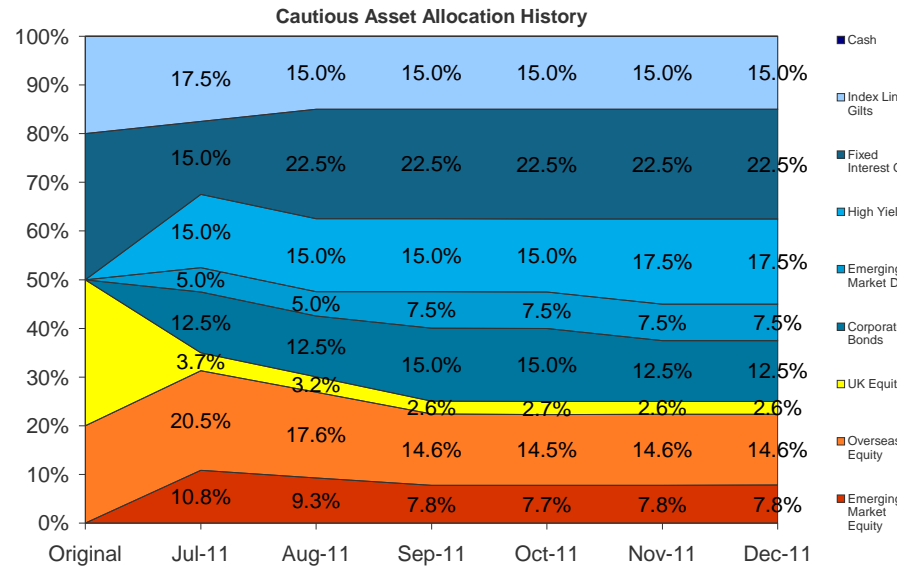
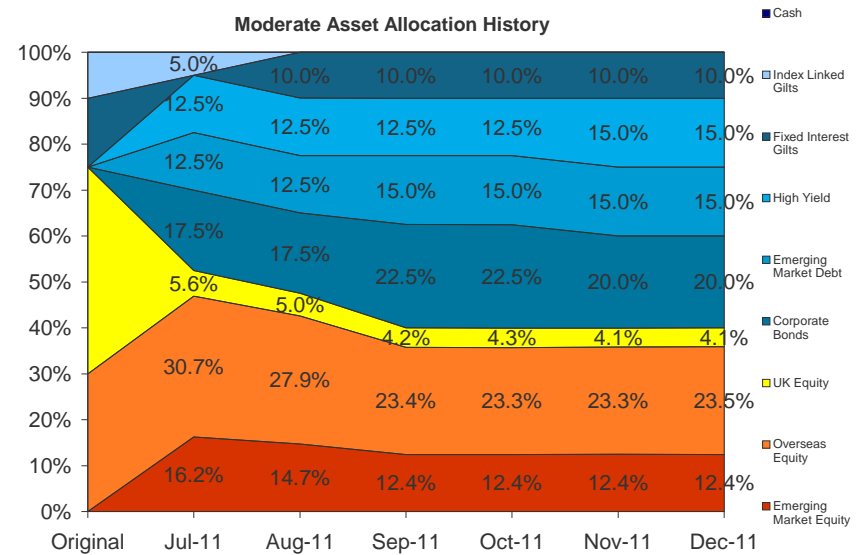
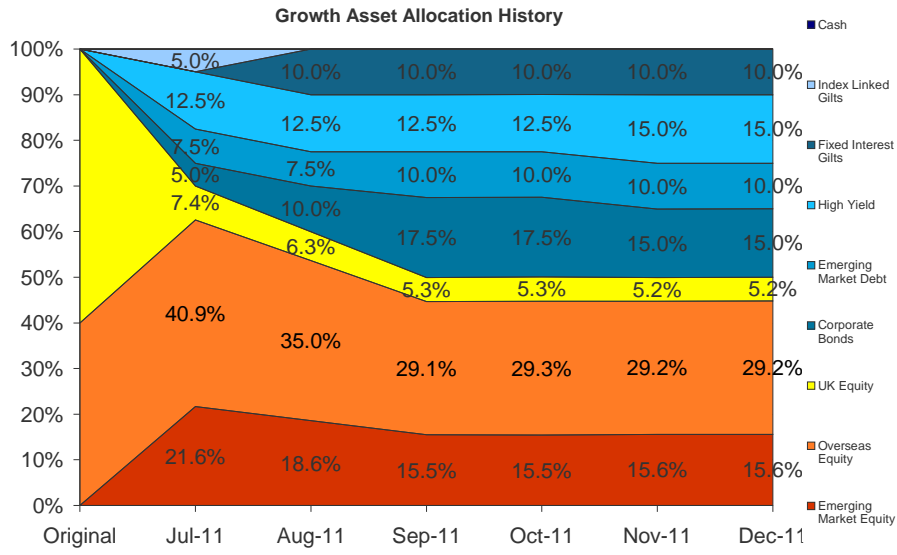
* Despite recent market falls, we still believe that the potential for downside is greater than the potential for upside over the shorter term - particularly bearing in mind continued uncertainty around possible policy responses to deal with the Eurozone problem. In the meantime, markets are volatile and reactive to news flow on a day to day basis.

* We therefore remain defensive, although mindful that certain policy responses for example the announcement of additional quantitative easing or further market falls could stimulate a market rally. In such uncertain market conditions, and particularly where uncertainty is driven by economic policy and market intervention, the ability to remain nimble is of crucial importance.

Proposed Asset Allocation Changes:

* We propose **no change** at this time, our views remain consistent with advice issued on the 16th November 2011.

Cheviot Trust Unit Linked Section
Asset Allocation Advice - History



**Cheviot Trust Unit Linked Section
Asset Allocation Advice**

Asset Class	Growth					Moderate					Cautious				
	Min	Dec-11	Nov-11	Central	Max	Min	Dec-11	Nov-11	Central	Max	Min	Dec-11	Nov-11	Central	Max
Equity	25.0%	50.0%	50.0%	80.0%	100.0%	25.0%	40.0%	40.0%	60.0%	100.0%	0.0%	25.0%	25.0%	40.0%	65.0%
United Kingdom Equity		5.2%	5.2%				4.1%	4.2%				2.6%	2.6%		
United States Equity		15.8%	14.7%				12.8%	11.7%				7.9%	7.3%		
Canada Equity		0.2%	0.3%				0.2%	0.3%				0.1%	0.2%		
Europe(Ex UK) Equity		4.8%	5.3%				3.8%	4.2%				2.4%	2.6%		
Japan Equity		3.6%	3.9%				2.8%	3.1%				1.8%	2.0%		
Asia (Ex Jpn) Equity		4.8%	5.1%				3.9%	4.1%				2.4%	2.5%		
Emerging Market Equity		15.6%	15.5%				12.4%	12.4%				7.8%	7.8%		
Bonds		40.0%	40.0%				50.0%	50.0%				37.5%	37.5%		
of which Investment Grade (IG)	0.0%	25.6%	25.2%	0.0%	40.0%	0.0%	33.9%	33.4%	15.0%	40.0%	10.0%	20.1%	19.8%	15.0%	40.0%
of which Sub Investment Grade	0.0%	14.4%	14.9%	20.0%	45.0%	0.0%	16.1%	16.6%	25.0%	45.0%	0.0%	17.4%	17.7%	15.0%	30.0%
Corporate Bonds - hedged		15.0%	15.0%				20.0%	20.0%				12.5%	12.5%		
Emerging Market Debt - hedged							5.0%	5.0%				5.0%	5.0%		
Emerging Market Debt - local unhedged		10.0%	10.0%				10.0%	10.0%				2.5%	2.5%		
High Yield - hedged		15.0%	15.0%				15.0%	15.0%				17.5%	17.5%		
Property	0.0%	0.0%	0.0%	0.0%	20.0%	0.0%	0.0%	0.0%	0.0%	15.0%	0.0%	0.0%	0.0%	0.0%	10.0%
Global Property															
Gilts	0.0%	10.0%	10.0%	0.0%	40.0%	0.0%	10.0%	10.0%	0.0%	60.0%	5.0%	37.5%	37.5%	30.0%	60.0%
Fixed Interest Gilts		10.0%	10.0%				10.0%	10.0%				22.5%	22.5%		
Index Linked Gilts												15.0%	15.0%		
Cash	0.0%	0.0%	0.0%	0.0%	30.0%	0.0%	0.0%	0.0%	0.0%	30.0%	0.0%	0.0%	0.0%	0.0%	30.0%
Cash															
TOTAL		100.0%	100.0%			100.0%	100.0%				100.0%	100.0%			

Note: Figures subject to rounding; The fund level Investment Grade "IG"/ Sub Investment Grade split ratio is as at 30 November 2011.

The change in asset allocation exposures shown on this page are driven by 1) the impact of changes in fund allocations, as suggested on page 4, as well as 2) a change in the composition of the underlying funds.

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